



ADDENDUM: REQUESTED INFORMATION

COURSE MATERIALS VENDOR

Sandburg / 2400 Tom L. Wilson Blvd. / Galesburg, IL 61401
sandburg.edu

Q&A

Questions received from potential vendors will be logged and provided to all vendors to ensure equal access to information. Please check this addendum for updates.

Q: Can you provide any current course material sales data for the past year or two?

A: See chart below.

YEARLY 06/29/25-09/28/25 vs. 06/30/24-09/29/24													
Rollup Group	Sales				# of Items sold				Avg retail per item				Rollup Group
	FY26 Actual	FY25 Actual	\$Var	%Var	FY26 Actual	FY25 Actual	\$Var	%Var	FY26 Actual	FY25 Actual	\$Var	%Var	
Used Text	13,868	14,474	-606	-4.2	159	164	-5	-3.0	87	88	-1	-1.2	Used Text
New Text	87,433	96,410	-8,976	-9.3	620	603	17	2.8	141	160	-19	-11.8	New Text
Digital Format Text	56,968	67,544	-10,577	-15.7	465	655	-190	-29.0	123	103	19	18.8	Digital Format Text
Text - Rentals	22,524	22,195	329	1.5	316	348	-32	-9.2	71	64	8	11.8	Text - Rentals
Trade	287	845	-558	-66.0	14	26	-12	-46.2	21	33	-12	-36.8	Trade
Supplies	9,433	13,250	-3,817	-28.8	401	625	-224	-35.8	24	21	2	11.0	Supplies
Clothing	5,314	4,392	922	21.0	163	145	18	12.4	33	30	2	7.6	Clothing
Gifts	889	442	447	101.0	62	38	24	63.2	14	12	3	23.2	Gifts
Convenience	238	57	181	319.0	86	20	66	330.0	3	3	-0	-2.5	Convenience
Computers	14,150	14,305	-155	-1.1	67	101	-34	-33.7	211	142	70	49.1	Computers
Total	211,105	239,914	-22,809	-9.8	2,353	2,725	-372	-13.7	90	86	4	4.5	Total
Used Text Ratio	7.7%	7.2%											Used Text Ratio
Total Text Ratio	85.6%	85.8%											Total Text Ratio

Sales by Item - This year

New Text, \$87.43K

Used Text, \$13.87K

Computers, \$14.15K

Convenience, \$237.6K

Gifts, \$888.79K

Clothing, \$5.31K

Supplies, \$9.43K

Trade, \$287.45K

Text - Rentals, \$22.52K

Digital Format Text, \$56.97K

Sales by Item - Last year

New Text, \$96.41K

Used Text, \$14.47K

Computers, \$14.3K

Convenience, \$56.7K

Gifts, \$442.26K

Clothing, \$4.39K

Supplies, \$13.25K

Trade, \$845.03K

Text - Rentals, \$22.19K

Digital Format Text, \$67.54K